

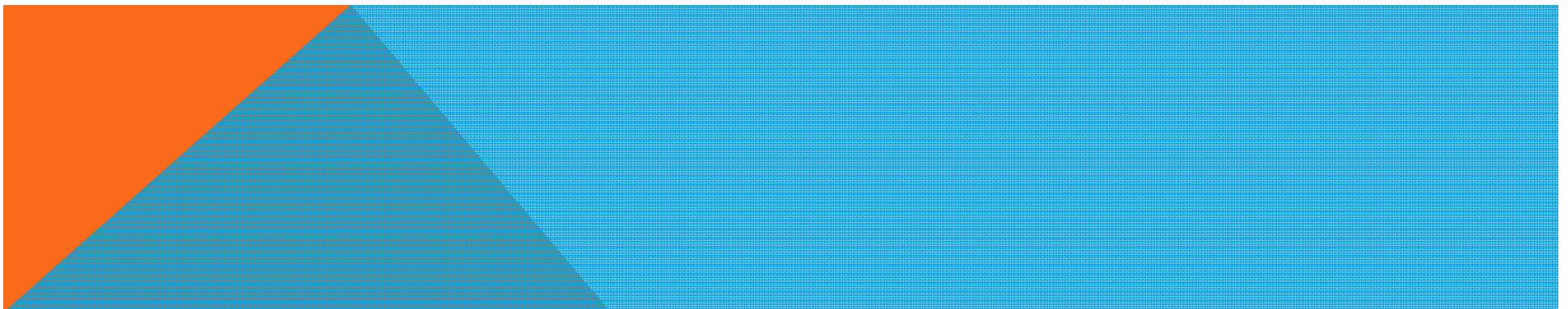
The image features a diagonal split between an orange triangle on the left and a blue triangle on the right. A white diagonal band runs from the bottom-left to the top-right, containing the text. The blue area has a fine grid pattern.

LEVELS OF LEADERSHIP

WHAT LEVEL ARE YOU?

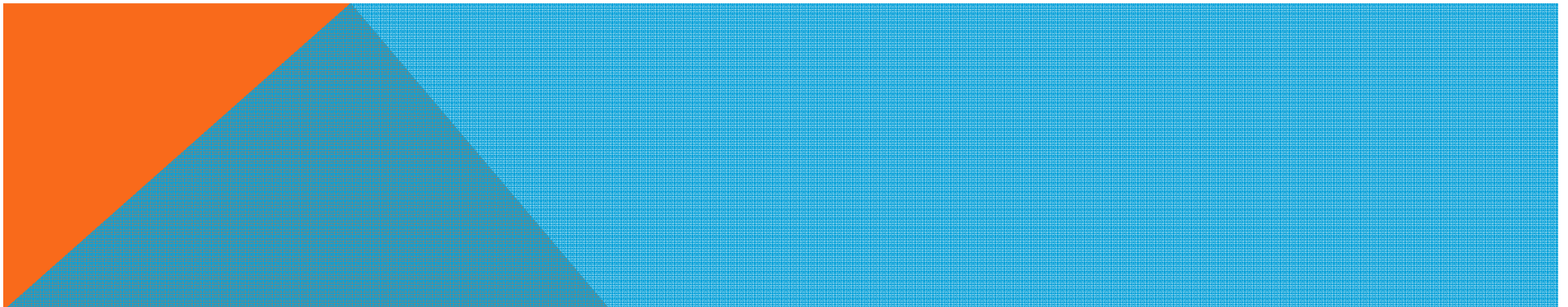
WHAT LEVEL ARE YOU?

- Take the leadership quiz as truthfully as possible
- We will go over the answers in just a little bit



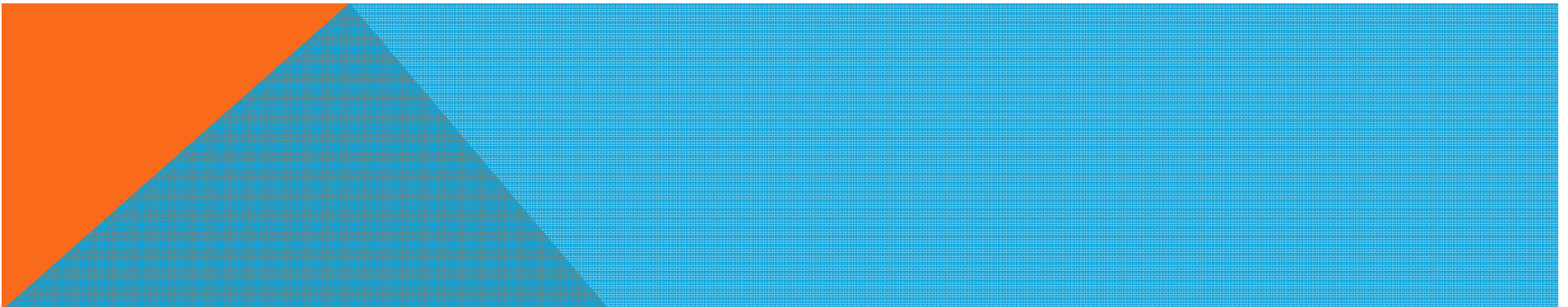
DEFINITION OF LEADERSHIP

- What is leadership? How do we define it?
- The dictionary says “the position or function of a leader” – but that’s really vague
- What is at the heart of leadership?
- What does a leader do that others do not?



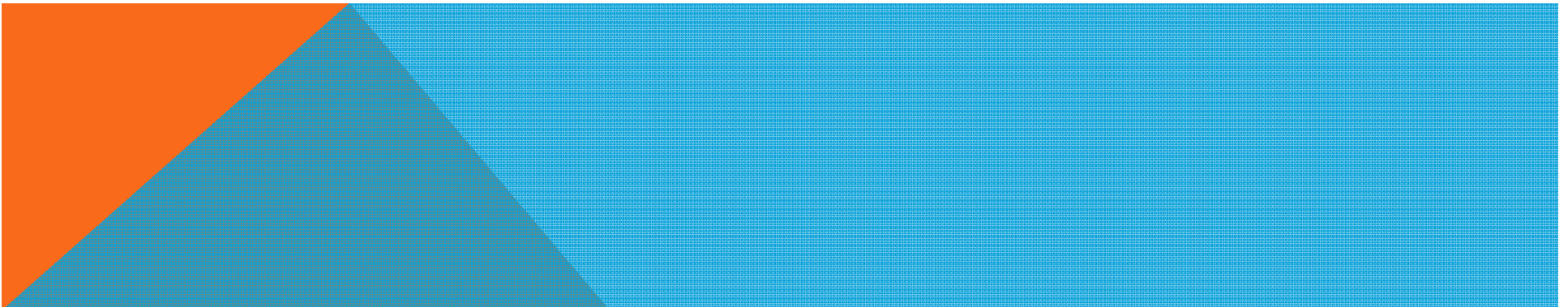
DEFINITION OF LEADERSHIP

- **Vision?**
 - Leaders do have vision – but so do a lot of people that aren't leaders
- **Courage?**
 - Lots of people have courage, like soldiers, but are actually still followers
- **Take action?**
 - They could be a director and followers do all the tasks
- **Character?**
 - Not all leaders are role model (i.e. Hitler, Hussein) so they don't have to have a heart of gold



DECISIONS

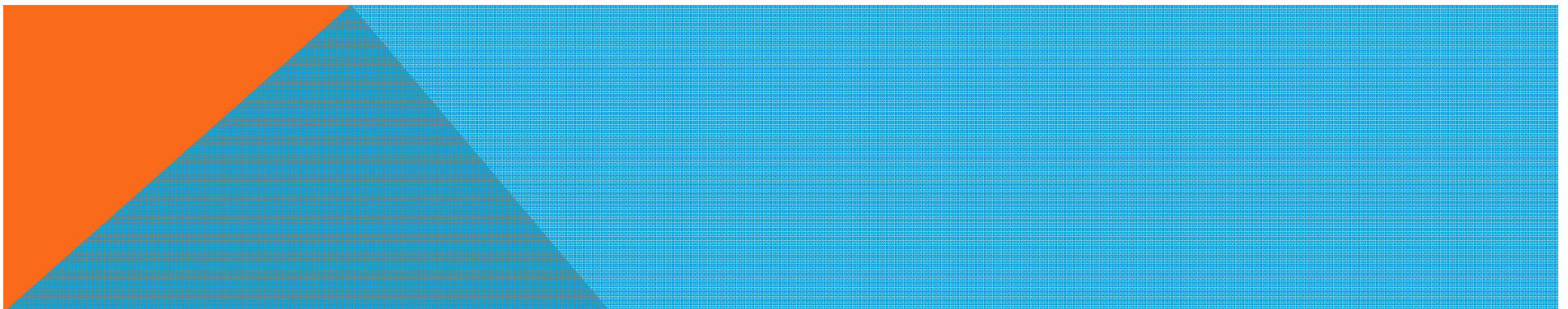
- Leaders make decisions
- Decisions distinguish leaders from followers
 - A leader makes decisions – a follower accepts the decisions of others
- At times, a leader can decide to be a follower!
- Good leaders = good decisions
- Bad leaders = bad decisions
- What are some good decisions a leader might make?



FOUR LEVELS OF LEADERSHIP

LEVEL 1 – THE DOER

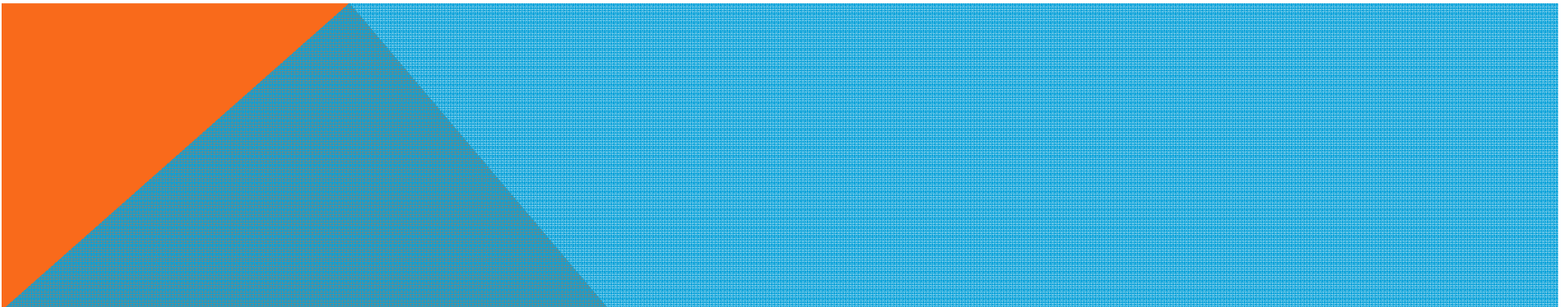
- Makes the most basic decision – responsibility
- “I accept the responsibility for my actions and follow through”
- Sometimes this means accepting someone else’s leadership
- Example:
 - How many times you come through by doing what you say you will do



FOUR LEVELS OF LEADERSHIP

LEVEL 2 – THE ACHIEVER

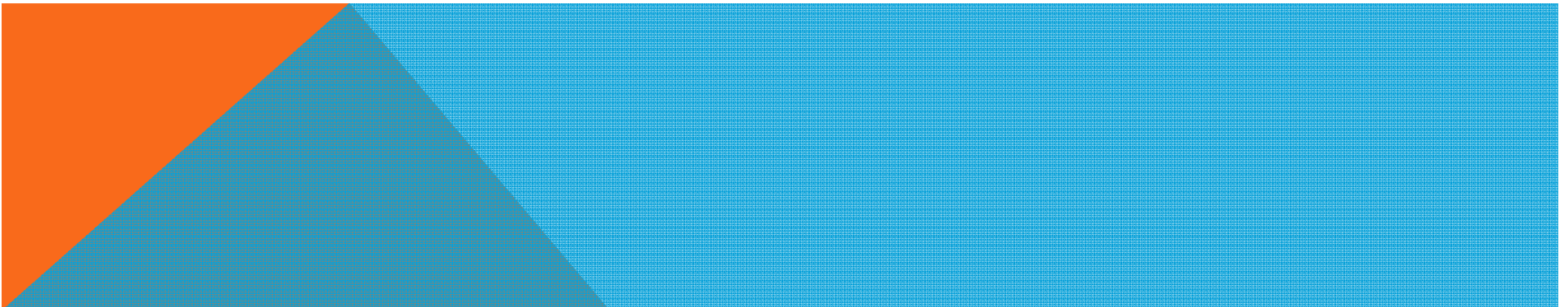
- See what needs to be done and also begin to do it
- Do not require “hand holding”
- Looks for opportunities to be responsible
- Can responsibly handle individual projects
- “If it is to be, it is up to me”
- Not required to delegate or share – just accomplish the tasks they set for themselves



FOUR LEVELS OF LEADERSHIP

LEVEL 3 – THE MANAGER

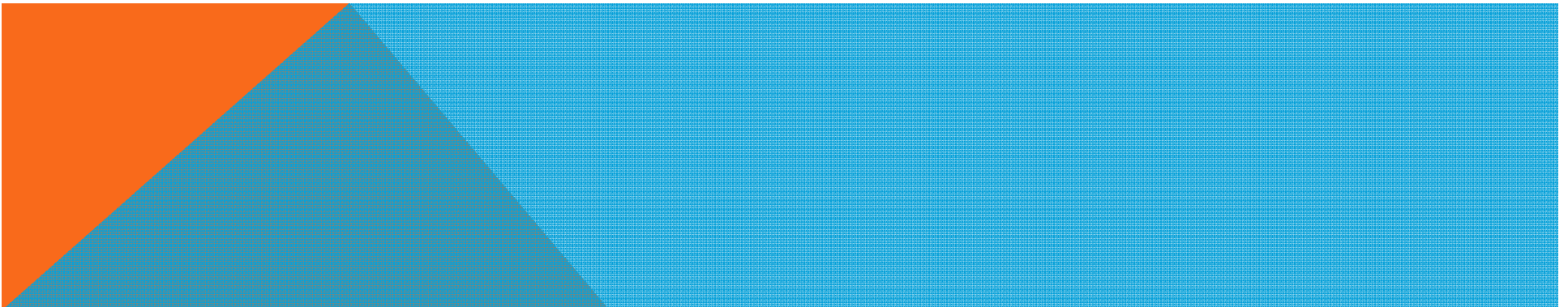
- Decided to increase their influence beyond themselves
- Great accomplishments are completed by a team of people all working together towards the same goal
- Most research about leadership is about managers
- You can be a manager in title only – not actually working together to accomplish a goal
 - Results in bad management, inefficient processes and poor delegation
- Must have the skill to keep a group of people focused on a common objective



FOUR LEVELS OF LEADERSHIP

LEVEL 4 – THE GUIDE

- More powerful and influential than a manager
- Creates success by learning how to help other leaders at all levels
- Coaches and teaches
- Increase the success of everyone in the team no matter the ‘title’ or ‘role’ they are given
- Decide how many and which kind of decisions are most important
- Responsible for helping others in the group advance their leadership capabilities



FOUR LEVELS OF LEADERSHIP

- In a group of 2 or 3 at your table:
 - Read through each question on the quiz
 - Decide which level of leadership represents each question
 - No right or wrong answer – just be able to explain your thought process
- Score your leadership quiz
- What level of leadership are you currently at?
- How accurate is this quiz?
- Thinking about your project groups – how can you a) improve yourself b) help others in your group to grow?

